

Transitioning a Business

Interview with Lynn Byrne of
The Junction Restaurant

<https://www.facebook.com/The-Junction-Restaurant-490556114328025/>



Cynthia Bryne, Lynn Bryne and Trudy Henry

Tell me the story of The Junction Restaurant.

Unfortunately, we don't know much of the history... the previous owner, affectionately known to regulars as Trudy, owned it for approximately 12 years and built it up to its current success. It is our understanding that she was very well known and took great care with her customers.

What was the appeal of this business for you? Why now?

It has always been a dream of mine to get into the restaurant business. I was originally looking at a completely different location and happened to pass by. When we noticed the "For Sale" sign we knew it was the right fit!

Who were your key partners? What resources did you use?

My family, daughter Cynthia and son-in-law Steve, are my business partners in this exciting adventure. We also worked very closely with trusted resources Jim Barber & Jackie Blakney (<http://www.realestateagentkingston.com>), Melody Knott ([TD Small Business](#)), and Rano Daoud ([Lawyer](#)).

Describe your biggest challenge so far?

It's all new to us, so the biggest challenge has been learning how to operate the restaurant itself. In addition, change is difficult for most people, creating new relationships and managing personnel have also been a day-to-day task.

What's staying the same and what's changing at The Junction?

Almost everything is staying the same except the colour scheme! We are very fond of the colour 'red' and hope to integrate it more.

We made one major change on the back property to accommodate for customers who travel with their pets, we added a Dog Run. We would like to be known as a relief stop for those travelling long distances.

Do you have any future plans?

We haven't made any concrete plans yet, but we will have to see what develops; you never know what the future holds!

What advice would you give someone who was considering opening a business in TLTI?

Jump in with both feet, the locals here are extremely helpful and friendly. You won't regret it.